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**66,000 lambs by 2020**

**What does it mean?**

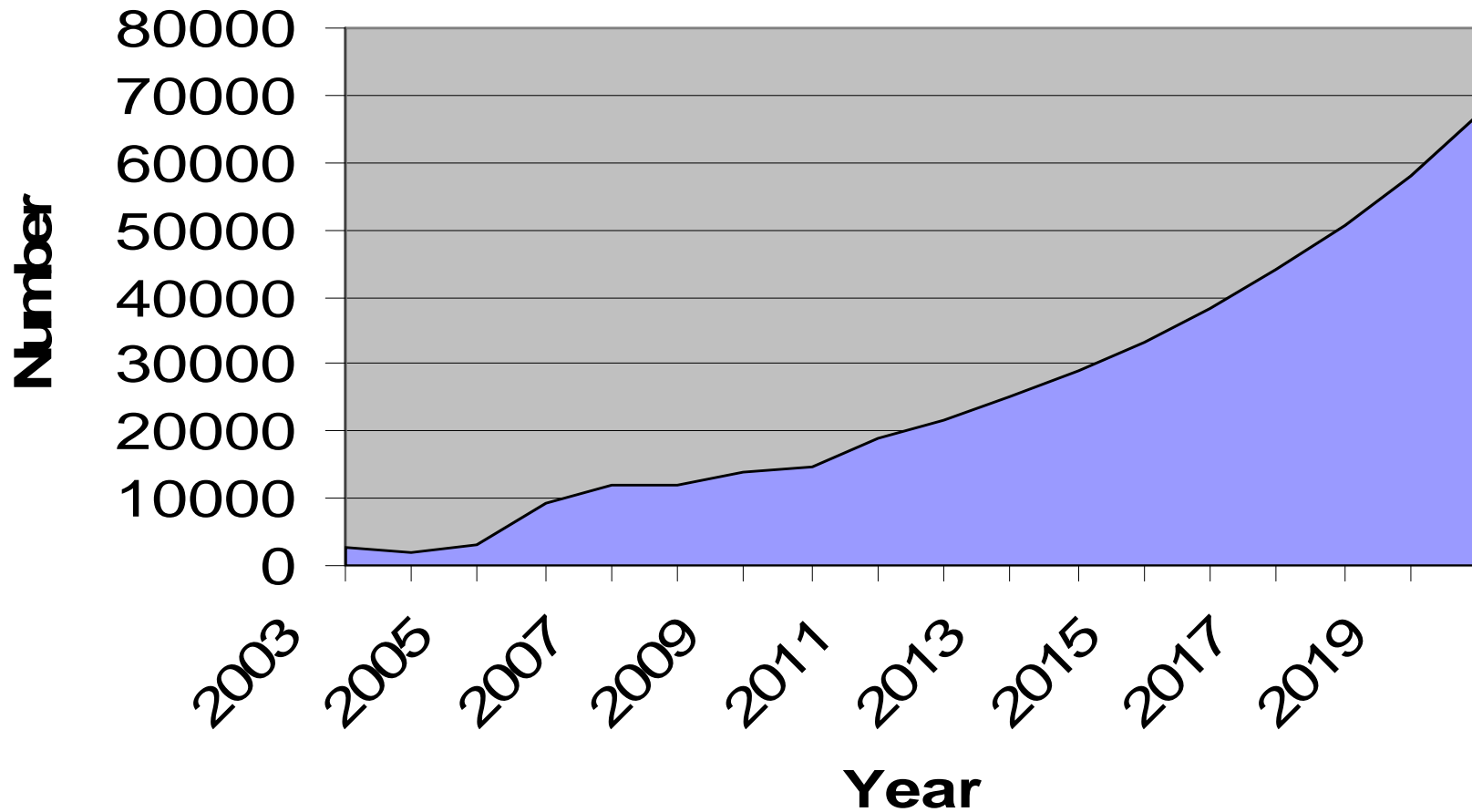


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## Annual Lamb Production





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Lets first just look at the way the numbers stack up...

- we will look at the strategies to achieve this in detail later in the day.



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## Most Current Falklands Statistics

- 191,360 breeding ewes
- 61% lambing
- Assuming ewe lambs are kept as breeders
- 58,000 wethers marked:
  - potential sales to FIMCo
- 25% get sold to FIMCo (turn off: 14,706)



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## To achieve 66,000 a few of these things need to happen:

1. Increase ewe flock size
2. Lift lambing percentage
3. Improve hogget survival rates
4. More wethers going to FIMCo (% turnoff)



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## 1. Ewe Flocks

- Increase in ewe recruitment by:
  - More lambs being born and surviving
  - Reducing ewe hogget mortality
- Keeping them on for an extra year:
  - Already happening...
- Joining shearlings
- Mating ewes that would have been run dry



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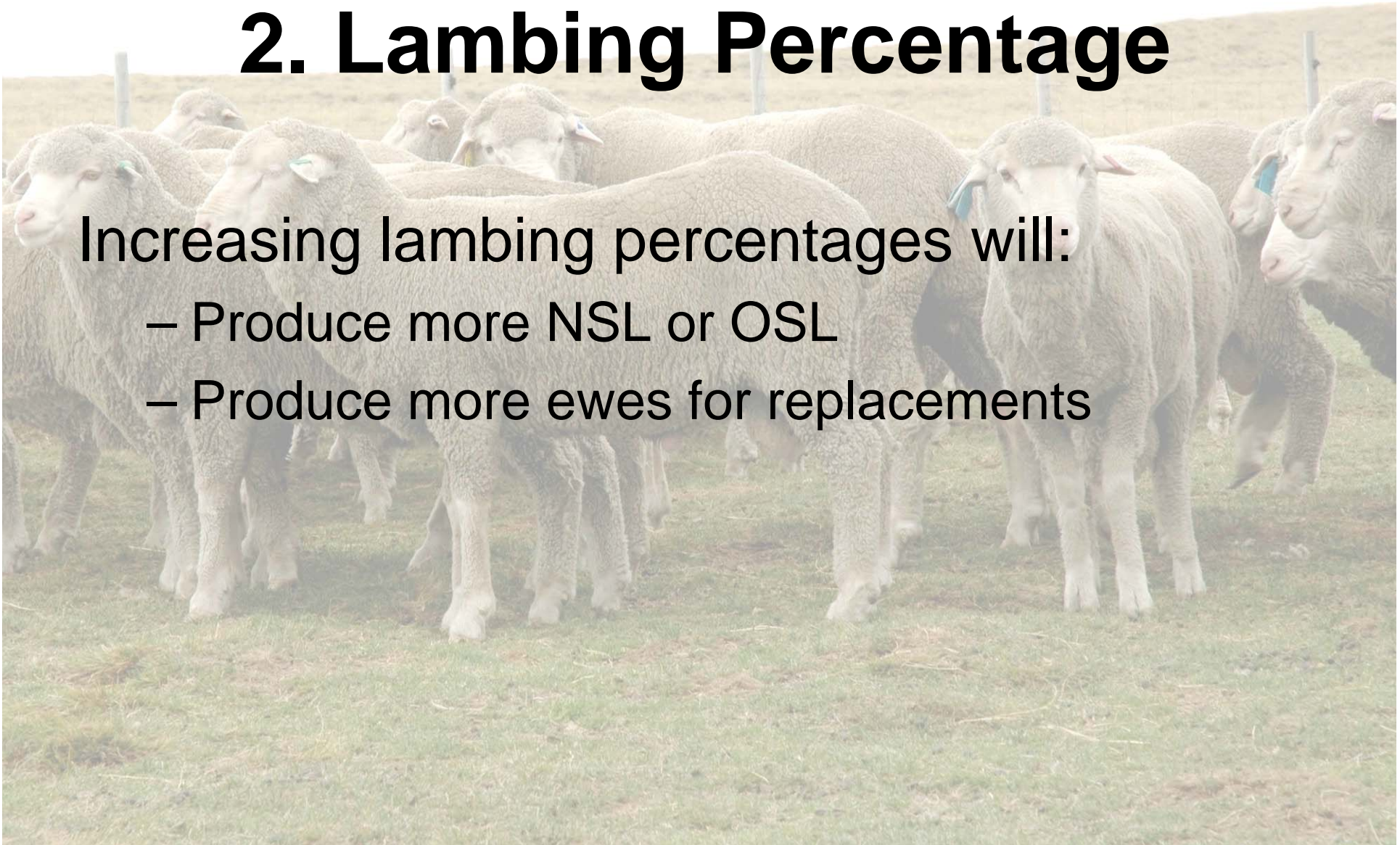
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## 2. Lambing Percentage

Increasing lambing percentages will:

- Produce more NSL or OSL
- Produce more ewes for replacements





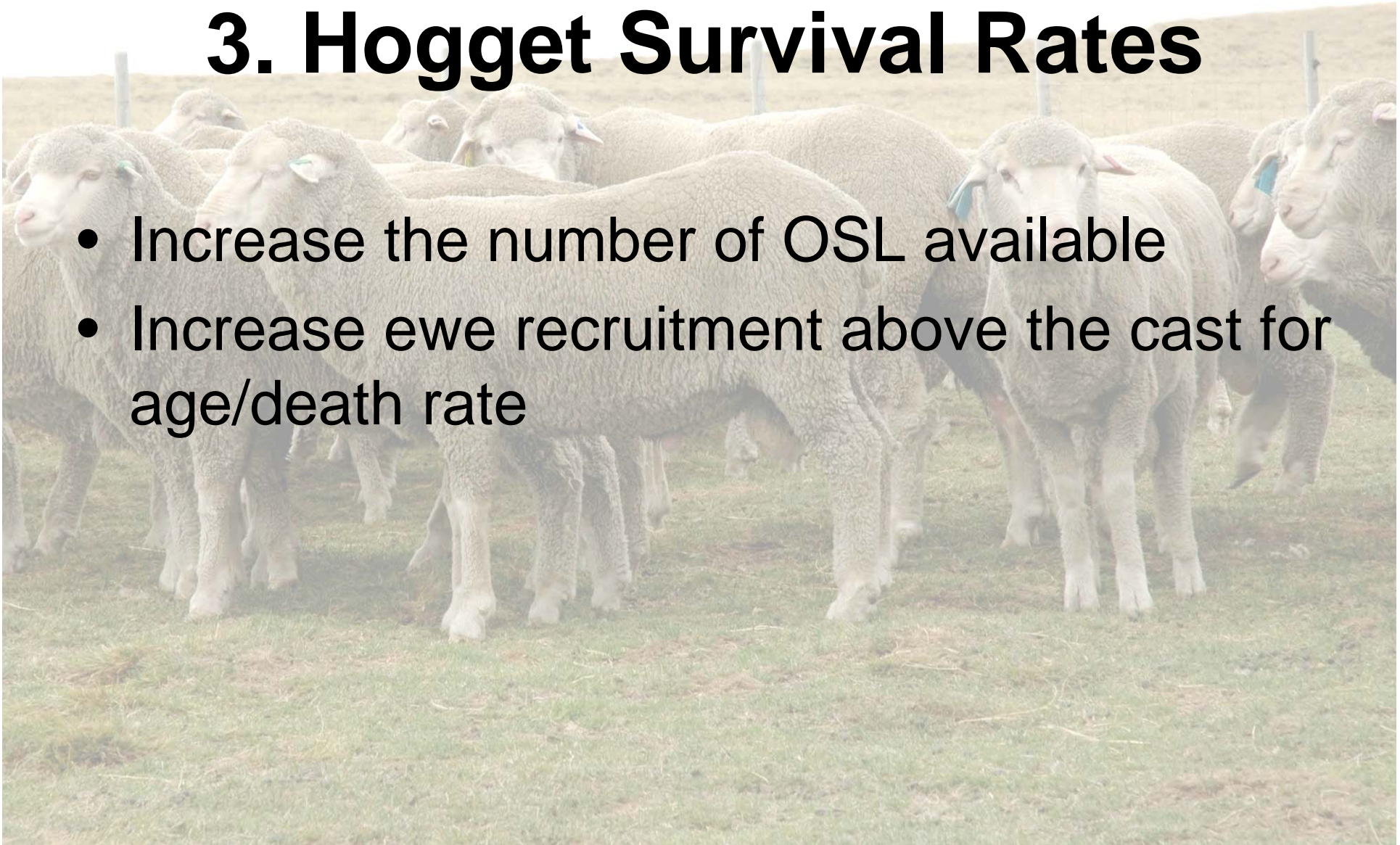
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## 3. Hogget Survival Rates

- Increase the number of OSL available
- Increase ewe recruitment above the cast for age/death rate





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## 4. Turn Off Rate - First Aspect

The decision to produce for FIMCo will be made by independent farmers based on their goals and business principles:

- Price offered by FIMCo
- Expected future prices of wool and mutton
- Role of wether camps and freeing up resources



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## 4. Turn Off Rate - Second Aspect

### Getting more lambs up to FIMCo specification

- Arbitrarily to get over £20 per lamb\*
  - NSL to 32+ kg liveweight by end April
  - OSL to 34+ kg liveweight by early March

*\*not including fleece value from OSL*



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## The figures can stack up by 2020

Rules of arithmetic apply - lose out on one you need to make it up on another:

- Increase lambing from 61% to 66%
- Reduce the hogget death rates to 10%
- This will grow the ewe flock by 25%
- Increase wether turn off to 80%



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**It's been said before...**

**Every agricultural advisor  
(including Steve Whitley) has said it  
needs to be done...**

**- but the difference is now a  
significant number of people are  
doing it commercially.**



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## Summary

- It is mathematically possible
- I think it is technically possible too
- The rest of today is about the “how to”
- I am very aware it is not the DoA, FIMCo or FIDC making the decisions to produce 66,000 lambs ... it is the farmers