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## Wool Clip Analysis

A few minor changes



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## FIG Requirement

All farmers now must submit with stock returns

- Sheep numbers
- Wool weights
  - Greasy
- Money received

Financial aspects are kept confidential



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## Optional Extras

Over the last few years DoA has offered (Neil Judd) Wool clip analysis.

- Wool marketing transparency
- Prices compared to AWEX etc
- Some clip parameters



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## We will keep this going

- It is optional
- Wool certificate based
- New Fields are
  - Sheep numbers for different lines
  - Effective grazing area of farm
- New report to include benchmarks



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## Effective Hectares

- We know the total area of the farm
- Some areas are ungrazed
  - Ponds
  - Islands
  - Rocks and reefs
  - Conservation areas



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## Sheep Benchmarks

Links in with business plans & FIP

- Average micron across the flock
- Average Hogget micron
- Average wool cut per head
- Average wool cut per Effective Ha
- Overall stocking rate (per effective Hectare)



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## Important Benchmarks

- Measure performance now
- Will measure change over time
- Essential in business planning and FIP planning



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## Wool Clip Benchmarks

- Variation between lines
  - Is it  $2\mu$  at least?
- Fleeces to Pieces ratios. Are you
  - Selling fleece wool in pieces or
  - Not skirting properly
- Locks proportion



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## Annual Production Report

- Will be specific to your business
- Might include comparison to data base
- Will be a good summary over the years
  - Farm production
  - Flock performance



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## Role of the Broker

We strongly suggest you discuss your wool clip analysis with your broker before next shearing

- Set up your lines
- Set up skirting policy
- Policy on spots, sprays etc



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## Quality Falkland Wool

- We are getting complacent with QFW
  - Smoking
  - Animals in sheds
  - Potential contaminants around
- It is a self auditing programme
- Maintain vigilance



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## QFW

- It is the Farm Owner and the Woolclasser who are responsible for QFW
- It is an annual checklist prior to shearing every year
- Diligence during shearing
- It is about Quality Control
- It is about maintaining buyer confidence



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